**COMMITTEE: Election & Bylaws** 

**TITLE: 2023 Election Funding and Budget Motion** 

PURPOSE: Every election year the MVCC provides outreach to Mar Vista Stakeholders to inform them of the upcoming election opportunities. This entails a hand-delivered newsletter, banners, lawn signs, a postcard mailed to every address in MVCC footprint, and a candidate forum. All will be especially important in 2023 because MVCC's election will be held–for the first time–in March rather than in June.

## BACKGROUND:

## For the 2021 election we spent:

Newsletter w/distribution \$ 6,000 (4-page) (8-page was about \$8,000)

Mailers (quote was \$12,252)\* \$ 9,100 (postcard via USPS to all MVCC addresses)

Banners \$ 770 (2-requesting candidates, 2-reminder to vote)

Geo-mapping (quote of \$470)\*\* \$ 260 (used Marina Graphics, one-time cost)

Lawn signs \$ 6,000 (4-page) (8-page was about \$8,000)

\$ 9,100 (postcard via USPS to all MVCC addresses)

\$ 770 (2-requesting candidates, 2-reminder to vote)

\$ 260 (used Marina Graphics, one-time cost)

\$ 6,000 (4-page) (8-page was about \$8,000)

SUBTOTAL \$16,730

We had an increase in turn out from the 2019 (in-person only) to the 2021(vote by mail only) election. Many factors played a part including MVCC's outreach efforts (e.g., first-time mailing to every Mar Vista address), increase number of candidates, local issues of high interest to the community. *This election will be both in-person and vote by mail*.

Above are 2021 prices so might need more depending on current cost. Below are quotes/ estimates for equal products/services.

## Quotes for 2023:

Newsletter w/distribution	\$ 7,458 (4 page) (includes all costs, including tax)
Mailers (quote is \$14,105.78)*	\$10,440 (guesstimate based on previous quote/cost ratio)
Banners	\$ 800 (2-requesting candidates, 2-reminder to vote)
Geo-mapping**	\$ 00 (no cost if Marina Graphics used)
Lawn signs	\$ 600 (reminder of election day/polling place)
SUBTOTAL	\$19,298 (\$22,964 without postage discount)

## Potential Extra Costs:

- Candidate forum in 2021 was via zoom. If in-person, we would need light refreshments and a room rental approximately \$500-750, making subtotal maximum of \$20,048 (\$23,714 without postage discount)
- For an 8-page newsletter, add at least, \$2,000, making subtotal maximum of \$22,048 (\$25,714 without postage discount).

\*Quotes for Geo-mapping mailers use postage rates taken from the USPS Fixed Rate Sheet that generalizes mailing costs to include mailing to all states. This price and the address list are updated on the 15th of every month; therefore, the cost via the number of postcards and postage may vary. The MVCC receives a discount from USPS due to mailing only to Mar Vista post offices. Exact postage cost/discount can only be provided <u>after</u> the postcards are printed/stamped.

This cost is/was less than the USPS Every Door Direct Mail (EDDM) service which does not limit mailers to MVCC boundaries. Mailing includes streets/postal zones in Culver City, Palms, Santa Monica, Venice, and WLA which would provide misinformation to residents who would believe they could vote in the MVCC election as well as the cost to print the extra postcards to cover those outside areas.

Additionally, the MVCC would be required to bundle the EDDM postcards in stacks of 100 to deliver to a specific post office on specific days—no more than 5k delivery a day. All EDDM postcards are marked for delivery to "Current Resident" and the mail carrier just "dumps" a postcard stack(s) at apartment buildings without placing into each mailbox. Whereas, Geomapping mailing provides a first and last name (if applicable) with the address and each postcard is placed into a mailbox, even for apartments.

\*\*The Geo-mapping completed was specific to Marina Graphics and may not be transferred to another printing house (*THIS HAS BEEN VERIFIED*). This was known when approved and paid for by the MVCC. Marina Graphics has always had the lowest quotes including when searching for a Mar Vista mailing list (i.e., Geo-mapping).

Due to increases in fuel prices, minimum wage, and the paper shortage, price quotes expire in 15 to 30 days. If DONE allows a pre-purchase of paper (due to this shortage), we could secure enough paper from Marina Graphics (with a 50% deposit) to hold the paper until the design is finished and ready for printing; guaranteeing a timely newsletter delivery.

## **THE MOTION:**

The MVCC approves an election budget, not to exceed, \$23,000 to include design, printing, and hand-delivery of a 4 to 8 page newsletter, 4 banners, design, printing, mailing, and Geomapping of a mailed postcard, 50 lawn signs, possible in-person candidate forum with room rental, refreshments, and meeting materials, if needed.

## **ACTION/VOTE COUNT:**

During the August 9, 2022, Elections & Bylaws Committee meeting, the motion was moved by Wheeler, seconded by McHenry, approved 7 to 0 with 1 abstention (Laferriere), abstentions do not count in vote tally.

# **FUNDING MOTION**

During the August 11, 2022, Executive & Finance Committee meeting, the motion was amended by Ruesch, seconded by Marton, to amend the total amount budget to \$23,550. The amendment was approved 4-0-0.

The motion was then approved in full 4-0-0.

# **Election Expenditures (NCFP Policies & Guidelines)**

# **NC Funding Program Policy 2.3 - Election Expenditures**

Election expenditures are expenses made for the purpose of the NC's periodic general governing board Election process, including Selections. NCs can pay for expenses related to voter engagement and participation, such as election advertising, voter outreach events and activities, social media and print media expenses, etc.

# 1. Election Expenditures

Election expenditures for an NC must be approved by the NC at Brown Act compliant meetings. The expenditures must be approved as individual agenda items, not as part of the general Election category in the annual budget.

- a. The board may create and approve a budget document for its election related expenses where it itemizes each planned expenditure, including the particular purpose and description for each expenditure and, if possible, the vendor to be used.
  - i. The approved election budget may be accepted as authorization for payments.

# 2. Methods of Payment

- a. Check Payment
  - i. The NC must provide a Board Action Certification (BAC) Form and an itemized invoice after the expenditure approval vote is taken. Check requests must be submitted through the NC Funding System portal.
- b. Bank card Payment
  - i. Purchases made with a bank card must be approved by the Board before the expenditures are made. The NC Cardholder must submit (upload) an itemized receipt or itemized paid invoice by the 10th day after the transaction posting date, through the NC Funding System portal

#### 3. Additional Provisions

All election expenditures may be subject to other administrative procedures. The NC Funding Program may request additional supporting documentation or information to further evaluate and account for payment requests or transactions as deemed necessary by City standards.

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## **FUNDING MOTION**

#### **NEWSLETTER QUOTES**

A. Best Value Copy

H. PsPrint (print 20k)

The following pages consist of online quotes from vendors that could print 24k of a 4-page newsletter.

Many local vendors (e.g., GoGraphics, Copyland, SuperFast, Office Depot¹) as well as larger vendors (e.g., VistaPrint) have websites that are limited to less than a 24k printing and/or only an 8-page or larger newsletter for online quotes.

Quotes do NOT include sales tax (i.e., 9.5%), shipping costs, or other fees, unless stated.

All quotes are for a 11"  $\times$  17" paper folded in half to provide a 4-page newsletter. The paper is as close to #80 lb. matte as possible with full color throughout. The listing is from High to Low cost.

	<del>+</del>
B. Printing Products	\$ 20,160.00
C. The Castle Products	\$ 12,546.00
D. DOCOcopies	\$ 11,520.00
E. Printing for Less	\$ 6,650.10 (includes shipping, but not sales tax)
F. Conquest Graphics	\$. 4,672.49 (includes shipping, but not sales tax)
G. 48 Hour (print 25k)	\$ 4,378.05 (includes shipping, but not sales tax)

\$ 25,766.40

I. Marina Graphic Center \$ 3,587.00 (no shipping cost, distributor picks up)

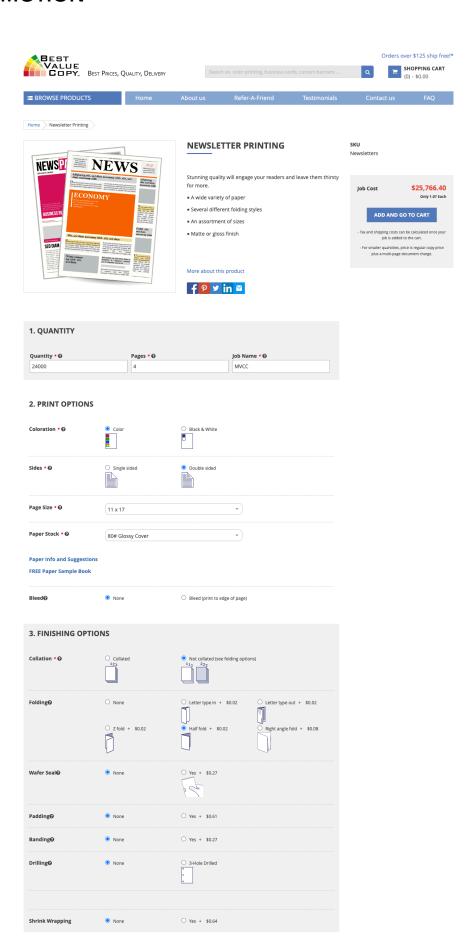
J. Marina Graphics Center (MGC) Mailer Quote. No other quotes for Geo-mapping postcards/mailing list obtained. During initial research in 2020, all Geo-mapping stays with print house and MGC has always had the lowest price.

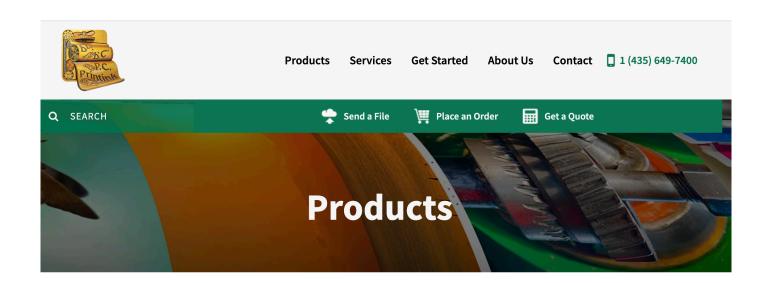
\$ 4,316.93 (includes shipping and sales tax)

 $<sup>^{1}</sup>$ Office Depot does not provide an online option of 11" x 17" paper required to make the 8.5" x 11" newsletter. However, the price for a "Multi Page Newsletter" is \$0.83 each. For 24k, the cost would be \$19,920.

# **FUNDING MOTION**







#### **Newsletters**

Newsletters don't just tell a story, they represent your business to current and potential customers. Let our printing experts help you spread the word by crafting a newsletter that makes headlines. We'll use a professional layout, eye-catching designs and vivid imagery to spruce up your current newsletter, or we'll create a newsletter from scratch.



#### Newsletters - Full Color, 4 pages folded

We specialize in a variety of high-quality newsletters, including:

- Business newsletters
- Church newsletters
- Custom newsletters
- Corporate newsletters
- School newsletters
- And more!

QUANTITY	PRICE	SUBTOTAL
1	\$2.00	\$2.00
10	\$1.90	\$19.00
25	\$1.56	\$39.00
250	\$0.96	\$240.00
500	\$0.84	\$420.00

Quantity

24000

@ **\$0.84** ea.

Paper stock



Cardstock



## **Folded Newsletters**



Download free InDesign templates:

8.5 x 11 4-page Newsletter template

8.5 x 11 8-page Newsletter template

8.5 x 11 12-page Newsletter template

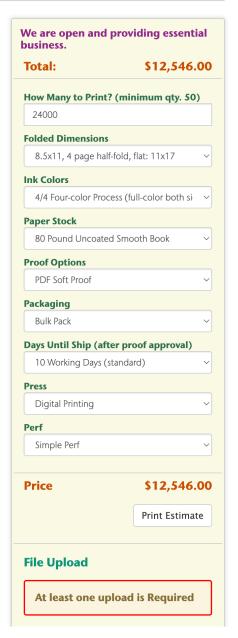
A folded newsletter is a perfect way to keep people informed about activities at your church, club, school or other organization. It is also a great way to keep in touch with your customers to remind them about your services and products. Full-color printing on quality 70, 80, or 100 pound book stock will make your folded newsletter stand out!

8.5x11 is the standard folded newsletter size and your project can be up to 8-12 pages. Choose from 5 different folding options. Let us know if you would like a custom-sized newsletter and we will provide you with a quote.

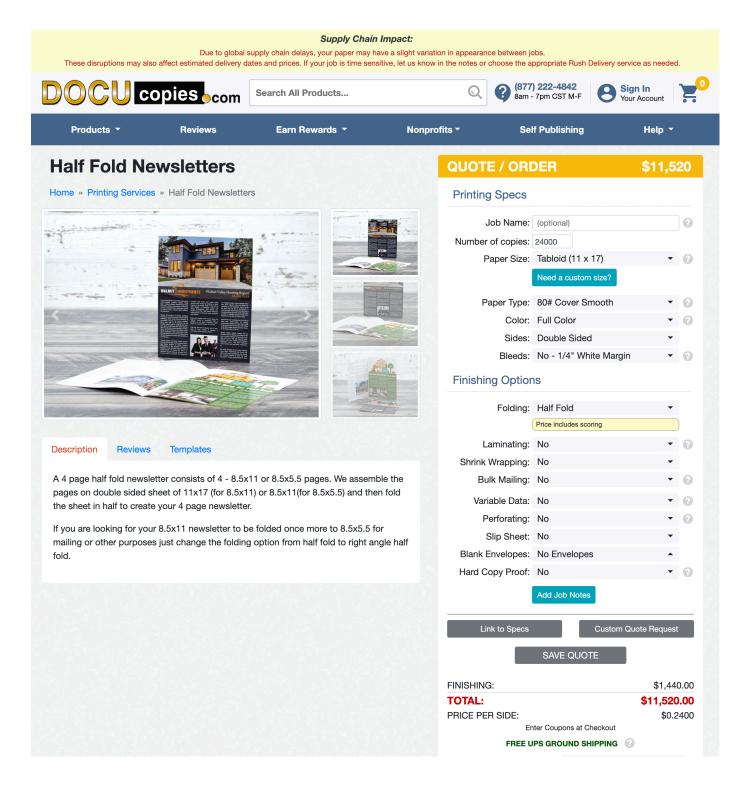
See also **Stitched Newsletters** and **Newsletter** with Insert

#### **Folded Newsletter Printing Options**

- Standard pricing includes full four-color printing on both sides.
- Offset projects offer free aqueous coating.
- Proof options include a PDF Soft Proof or a Printed Proof.
- Choose from 70, 80, or 100 pound book stock.
- All paper used is made in the USA!
- Use the standard 8-1/2" x 11" trim size or order a custom trim size.
- Prices include full bleed.
- If you require print options not shown here, contact us for a **quote request**.



D





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**BUSINESS SERVICES** 

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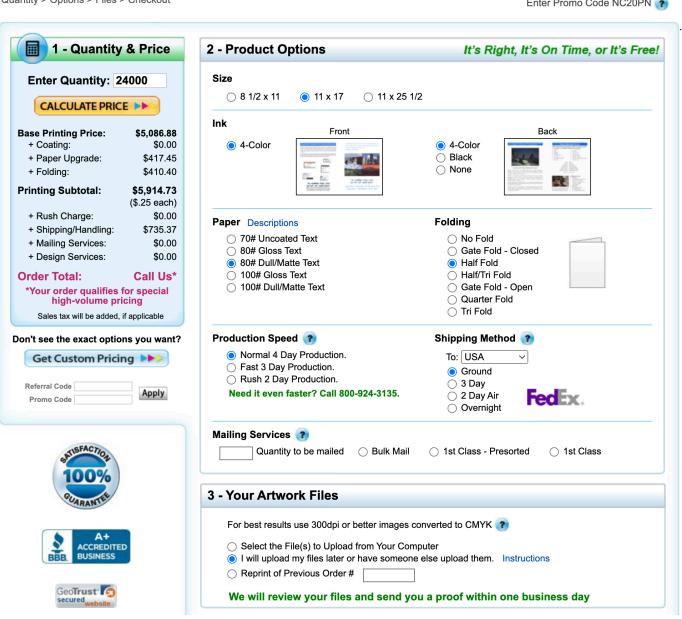
MyPFL

#### **Newsletter Printing**

Quantity > Options > Files > Checkout

New Customers Save 20% on Newsletters!

Enter Promo Code NC20PN ?



## **FUNDING MOTION**

F



Services **▼** 

Excellent \*\*\* \* \* \* \*

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8A-7P EST Mon-Fri

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Shortages are causing printers to have fluctuations in paper volume and currently we have the paper needed for your project!

# **Newsletter Printing**

- ❷ Direct mail eligible



#### Additional Newsletter Resources

#### Best Materials for Direct Marketing and Door-to-Door Marketing

Marketing newsletters provide a detailed resource for you audience to engage and learn more about your company...  $\underbrace{\text{Read More}}$ 

#### **How to Create a Great Printed Newsletter**

Creating a well-designed printed newsletter is one of the best ways you can deliver your audience...  $\underline{\text{Read More}}$ 

# **Quote Your Newsletters**

<b>Quantity</b> 24000	Delivery ZIP 3
Front Color	
Full Color (CMYK)	€ ∨
Back Color Full Color (CMYK)	€ ∨
Size <b>3</b> 11 x 17	€ ∨
Proof Electronic - PDF	€ ∨
Paper ?	
80# Velvet Text	€ ∨
Coating ?	€ ∨
No Coating	
Folding 😯 ———————————————————————————————————	€ ∨
Mailing None	€ ∨
More Options (Wrap & Ba	nd, Hole Drilling) +
Turnaround	
5-8 Business Days	€ ∨
Promo Code	
Job Name	
Product	\$3,916.54
Shipping	UPS Ground: \$755.95 V
Total Cost	\$4,672.49
	Add To Cart / Upload Files



Q Search for Products, Pages or Templates

Hello, Log In! **My Account** 



**Shop by Products** 

Signs & Banners

Stickers & Labels

**Discounts & Deals** 

**Free Design Templates** 

Resources

Home > Newsletter Printing > Single Sheets

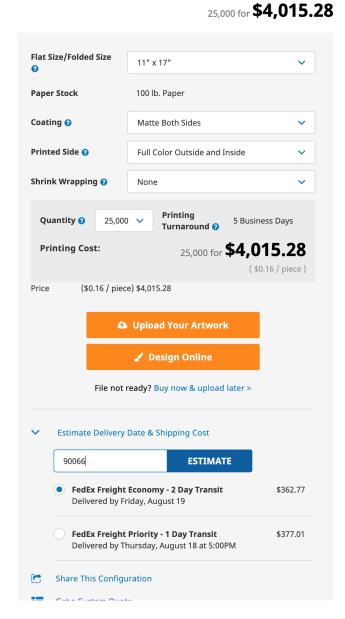
## **Newsletters**



- ✓ Price includes full color both sides
- ✓ Printed on 100 lb. Paper

#### When Will I Get My Single Sheet Newsletters?

- $\checkmark$  500 to 5,000 No Fold Newsletter: Ships or ready for pick up in 2 business days from proof approval.
- Under 500 No Fold Newsletter (printed digitally): Ships or ready for pick up in 1 business day from proof approval; UV coating requires 1 additional day.
- ✓ Over 5,000 No Fold Newsletter: Ships or ready for pick up in 5 business days from proof approval.



In

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Mar Vista Community Council Proposal To:

PO Box 66871

Los Angeles, CA 90066



Date: 8-5-22

Tel:

Fax:

email:

	16976
Attn:	Kathryn
This is our pr	oposal to provide the following, subject to the specifications listed below.
Project:	MAR VISTA COMMUNITY NEWS - NEWSLETTER / 4 PAGE SELF MAILER
Final Size:	17 X 11 FOLDS TO 8.5 X 11
Paper:	COATED / 80# DULL BOOK
Presswork:	4/4 CMYK + PENCIL AQ
Finishing:	TRIM, FOLD, SADDLE STITCH 11" SIDE, CARTON CONVENIENT
Art:	☐ MGC to Typeset  ☐ File Furnished ☐ e-mail Sent ☐ Exact Reorder ☐ Other

4 PAGE SELF 24,000 \$3587.00 KATHRYN - WILL PROOF / ALTERATIONS ARE ADDITIONAL / SALES TAX NOT INCLUDED DISTRIBUTOR WILL PICK UP FROM MGC C.O.D. / Check / MC / Visa This is only an estimate and does not become a contract until after our examination of all art files and images.

☐ Color laser ☐ Digital press proof ☒ Iris position proof ☐ Epson color proof ☐ Other...

#### To accept this quotation:

Quantity

Terms:

Price:

O Resale Taxable

Please circle the quantity, sign and date this quotation form and fax to (310) 263-1777

Cancellation (in whole or part) after the acceptance of this proposal is subject to additional charges. All prices quoted are plus CA SALES TAX (9.5 %) unless specified. Shipping/Freight charges are additional. Additions or client alterations are chargeable. In the event suit for collection is instituted, Buyer shall pay all reasonable costs of collection including interest at 1.5% per month.

LISA FLORES (EXT: 225) email: LisaF@MarinaGraphics.com

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# **Geo-mapping Mailers**

		Graphi	INCORPORATED	
	HIGHEST QI VICE BINDERY	<ul> <li>STATE OF THE ART DUALITY DIGITAL &amp; OFFSE</li> <li>PROJECT FULFILLME</li> <li>ANDING SERVICE SINCE</li> </ul>	T PRINTING NT & MAILING SERVICES	Quotation 321643/M8485
12901 CE	PHONE (31	● HAWTHORNE, CA 0)970-1777 ● FAX (: vww.marinagraphics.c	ALIFORNIA 90250-5520 310)263-1777	Date: 8-5-22
Proposal To:		ommunity Council		Date
	PO Box 6687 Los Angeles,			Tel:
	3	0, 0, 0, 0, 0	16976	
				Fax:
Attn:	Kathryn			email: OUTREACH@MarVista.or
This is our properties			ne specifications listed below. TION ANNOUNCEMENT POSTCARDS	
Final Size:	6.125 X 11.5			
Paper:	130# SILK COV	ER		
Presswork:	4/4 CMYK + PEI	NCIL AQ		
Finishing:	TRIM, MOVE TO	O MAIL DEPARTMENT		
Art:	☐ MGC to Type	eset ⊠ File Furnished □ e-i	mail Sent	
Proofs:	☐ Color laser	☐ Digital press proof	Iris position proof	oof Other
Quantity Price: Resale Taxable	PRINTING MAIL PREP POSTAGE	23,509 \$4014.00 \$1001.00 PREPRINTED \$8204.64* (23,509 x .349	O INDICIA 9=\$8204.64) + Credit Card Fee \$246.	14
		COUNTS HAVE NOT BEE /ILL PROOF / ALTERATIC	N APPLIED ONS ARE ADDITIONAL / SALES TAX	NOT INCLUDED
Terms:	ID FOR 15 DAYS	C.O.D Mastercard or \	/isa	
•			til after our examination of all art files and	images.
To accept th	is quotation:		orm and fax to <b>(310) 263-1777</b>	
Accepted by	<i>r</i> :		Date:	
Cancellatio All prices o additional.	on (in whole o quoted are plu Additions or c	us CA SALES TAX (9. client alterations are c	otance of this proposal is subje 5 %) unless specified. Shipping hargeable. In the event suit for cluding interest at 1.5% per mo	g/Freight charges are collection is instituted, Buyer
LISA FLOR	RES (EXT: 225) er	mail: LisaF@MarinaGraphics.	com MARINA	GRAPHIC CENTER, INC.
"We look t	forward to excee	ding your expectations"		marinagraphics com